RFP NO. 312036



DANE COUNTY DEPARTMENT OF PUBLIC WORKS, HIGHWAY AND TRANSPORTATION

SOLID WASTE DIVISION 1919 ALLIANT ENERGY CENTER WAY MADISON, WISCONSIN 53713

REQUEST FOR PROPOSALS NO. 313061 RECYCLING OF SHINGLES DANE COUNTY LANDFILL SITE #2 7102 U.S. HIGHWAYS 12 & 18 MADISON, WISCONSIN

Due Date / Time: THURSDAY, JUNE 13, 2013 / 2:00 P.M.

Location: PUBLIC WORKS OFFICE

FOR INFORMATION ON THIS REQUEST FOR PROPOSALS, PLEASE CONTACT:

JOHN WELCH, SOLID WASTE MANAGER TELEPHONE NO.: 608/516-4154 FAX NO.: 608/267-1533 E-MAIL: WELCH@COUNTYOFDANE.COM

DOCUMENT INDEX FOR RFP NO. 313061

PROPOSAL DOCUMENTS

Project Manual Cover Documents Index and Dane County Vendor Registration Program Invitation to Propose (Legal Notice) Instructions to Proposers Signature Page Fair Labor Practices Certification Background Information Requested Services and Business Information Designation of Confidential and Proprietary Information Form Proposal Form Sample Purchase of Services Agreement

LEGAL NOTICE

INVITATION TO PROPOSE

Dane County Public Works, Highway & Transportation Dept., 1919 Alliant Energy Center Way, Madison, WI 53713, will receive sealed Proposals until:

2:00 P.M., THURSDAY, MAY 30 JUNE 13, 2013

REQUEST FOR PROPOSALS NO. 313061

RECYCLING OF SHINGLES

DANE COUNTY LANDFILL SITE #2 7102 U.S. HIGHWAY 12 & 18 MADISON, WISCONSIN

Dane County is inviting Proposals from qualified contractors for the costs associated with the recycling and reuse of tear-off shingles from the Dane County Solid Waste Department. Tear-off shingles will be collected at the Rodefeld Landfill and shipped off site for recycling and beneficial reuse efforts.

Request for Proposals package may be obtained after **12:00 p.m. on Thursday, May 16, 2013** at Dane County Public Works, Highway & Transportation Dept., 1919 Alliant Energy Center Way, Madison, WI 53713, by calling 608/266-4018, or downloading it from <u>www.countyofdane.com/pwht/bid/logon.aspx</u>. Please contact John Welch, Solid Waste Manager, at 608/516-4154 or <u>welch@countyofdane.com</u> for any questions or additional information.

All Proposers must be a registered vendor with Dane County & pay an annual registration fee before award of Contract. Complete Vendor Registration Form at <u>www.danepurchasing.com/registration</u> or obtain one by calling 608/266-4131.

PUBLISH: 05/16/2013 & 05/23/13 - WISCONSIN STATE JOURNAL 05/16/2013 & 05/23/13 - THE DAILY REPORTER

INSTRUCTIONS TO PROPOSERS

RECYCLING OF SHINGLES - RFP 313061 DANE COUNTY LANDFILL SITE #2 7102 U.S. HIGHWAYS 12 & 18 MADISON, WISCONSIN

1. GENERAL INFORMATION

- A. Dane County is inviting Proposals from qualified contractors for the costs associated with the recycling, and reuse of tear-off shingles from Dane County Solid Waste Department. Tear-off shingles will be collected at the Rodefeld Landfill and shipped off site for recycling and beneficial reuse efforts.
- B. Successful bidder will be chosen for a contract period of two (2) years with three (3) optional one (1) year extensions.
- C. All Proposals must be submitted by 2:00 P.M., Thursday, June 13, 2013.
- D. Listed below are specific and estimated dates and times of events related to this RFP. The events with specific dates must be completed as indicated unless otherwise changed by Dane County. In the event that Dane County finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing an addendum to this RFP. There may or may not be a formal notification issued for changes in the estimated dates and times.

DATE	EVENT
May 16, 2013	RFP issued
June 5, 2013	Written inquiries due
June 6, 2013	Last Addendum (if necessary)
June 13, 2013 @ 2:00 p.m.	Proposals due
June 20, 2013 (estimated)	Submit additional information / Meeting for invited
	proposing companies (estimated)
July 1, 2013	Contract start date (estimated)

- E. All costs of proposal development are to be borne by the proposer. Dane County will not reimburse any proposer for costs incurred in responding to this RFP or for the costs incurred during any subsequent negotiations.
- F. Proposals will be received and reviewed by Dane County. Information submitted will allow Dane County to determine if shingles can be recycled economically. Upon completing the review of proposals, Dane County will inform respondents of the status of their proposal. Proposers whose proposals are determined to be feasible by Dane County may be asked to submit more detailed information either in writing or in a meeting with Dane County and their technical representatives.

G. Dane County will assess all proposals to determine which proposals are economical, innovative, and viable options for utilizing the shingles from the Rodefeld Landfill. The assessment will be based primarily on costs, but it will also take into account non-price factors, such as business model and proposed contract terms.

2. SECURING DOCUMENTS

A. RFP may be obtained at:

Dane County Department of Public Works, Highway & Transportation 1919 Alliant Energy Center Way, Madison, Wisconsin 53713 608/266-4018

or at:

www.countyofdane.com/pwht/bid

B. If RFP are obtained from the Dane County web site, Proposer is responsible to check back regularly at the web site for Addenda.

3. PROPOSAL REQUIREMENTS

- A. To ensure consideration, and for ease of review and evaluation, all proposals should be prepared in accordance with the following format. Dane County reserves the right to disregard proposals which do not comply with this instruction.
 - a. Pages are limited in size to $8 \frac{1}{2}$ " x 11".
 - b. Clearly label your envelope containing your proposal in the lower left-hand corner as follows:

"Proposal No. 313061 Recycling of Shingles 2:00 PM, Thursday, June 13, 2013"

c. Each page and exhibit of the proposal should have the following information in the top right corner:

Dane County Solid Wa	aste Department
Proposer:	
Project:	
Page <u>#</u> of <u>#</u>	

d. Four copies of your Proposal should be sent to the following address:

Dane County Solid Waste Division Attention: John Welch 1919 Alliant Energy Center Way Madison, WI 53713

- e. Place the signed Signature Page on top as page 1.
- f. Place the signed Fair Labor Practices Certification after the Signature Page as page 2.
- g. Place the Proposal information after Fair Labor Practices Certification in order and including all items, as outlined in Paragraph C of the Requested Services and Business Information.

- D. Proposers shall not add any conditions, escalator clauses of qualifying statements to Proposal Form.
- E. Erasures or other changes to Proposal must be explained or noted, and shall be accompanied by initials of proposer.
- F. Legally authorized official of proposer's organization shall sign Proposal.
- G. Proposer's organization shall submit completed Fair Labor Practices Certification form, included in these Construction Documents.
- H. Proposal shall be submitted with completed Fair Labor Practices Certification, Signature Page and Equal Benefits Compliance Payment Certification.

4. INQUIRIES

- A. Written inquiries regarding intent of RFP Documents should be directed to: John Welch, Solid Waste Manager
 Dane County Department of Public Works, Highway & Transportation 1919 Alliant Energy Center Way, Madison, Wisconsin 53713
 Fax: 608/267-1533
 Email: welch@countyofdane.com
- B. Proposers shall bring questions, discrepancies, omissions, conflicts or doubt as to meaning of any part of RFP Documents to attention of John Welch, Solid Waste Manager, at least eight (8) days before due date for Proposal. Prompt clarification of intent of RFP Documents shall be posted on the Dane County web site, <u>www.countyofdane.com/pwbids</u>, in the form of Addenda. Proposer shall acknowledge all Addenda on Proposal Form.
- C. Dane County will provide all necessary and available site information to selected proposing company.
- D. Failure to request clarification or interpretation of RFP Documents shall not relieve proposers of their responsibilities to perform Work

5. WITHDRAWAL OF BIDS

A. Any proposer may withdraw their Proposal any time prior to Proposal Due Date. Withdrawn Proposals shall be returned unopened.

6. RESERVATION

A. Dane County reserves the right, without qualification and in its sole discretion, to reject any and/or all proposals or to waive any informality, technicality or deficiency in proposals received, and to accept any proposal which shall be in the best interest of Dane County. Dane County reserves the right to consider proposals or alternatives outside of this solicitation. In addition, Dane County reserves the right, in its sole discretion, to modify or waive any of the criteria contained herein and/or the process described herein. Those who submit proposals agree to do so without recourse against Dane County for either rejection or failure to execute a contract for any reason.

- B. Dane County reserves the right to negotiate an Agreement after the successful firm is selected. The commencement of negotiations between any proposer and Dane County does not create or imply any commitment by Dane County to enter into an agreement with that proposer. Selection will be based only on the proposal submitted and subsequent interviews / requested information. Therefore, the proposals must be complete. Submission of a proposal shall constitute a valid offer.
- C. If Dane County chooses to negotiate an Agreement, the successful bidder will be required to execute an agreement with Dane County for the collection of the shingles. The collection will be based on a type of transaction in which the contractor is obligated to collect all shingles stored at the Rodefeld Landfill during the applicable period set forth in the Agreement. Final terms of contract will be negotiated between Dane County and successful proposer.



SIGNATURE PAGE

County of Dane DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION Room 425, City-County Building

Room 425, City-County Building 210 Martin Luther King, Jr. Blvd. Madison, Wisconsin 53703 (608) 266-4131

COMMODITY / SERVICE: Profe	essional Design Services			
REQUEST FOR PROPOSAL NO .:	PROPOSAL DUE DATE:	BID B	OND:	PERFORMANCE BOND:
313061	May 30, 2013		N/A	N/A
REQUIREMENTS OF THE ABC ATTACHED PROPOSAL AND I	VITHOUT SIGNATURE TING THIS PROPOSAL, HEREB DVE REFERENCED REQUEST F PRICING ARE IN CONFORMITY REQUIRED: (Do Not Type or F	OR PROP	OSAL, AND DECLA	,
SUBMITTED BY: (Typed Name)		TELEPHONE: (Inc	clude Area Code)	
COMPANY NAME:				
ADDRESS: (Street, City, State, Z	ip Code)			

CONTRACT COMPLIANCE PROGRAM WORKSHEET

- A. Dane County has an established Contract Compliance Program that encourages targeted groups identified below to do business with Dane County, and requires Dane County to actively solicit bids from these businesses.
- B. Information from your response to this worksheet will be entered in the Purchasing Division's Advanced Procurement Systems database to provide data that will be valuable to Dane County's Contract Compliance Program as well as establishing computerized bidder lists for future solicitations. All vendors will be added to the database whether or not they qualify as a targeted business.
- C. **Contract Compliance Program:** Following are abbreviated definitions of ethnic and group codes used by Contract Compliance Program. See reverse side for full definitions:
 - 1. DBE Disadvantaged Business Enterprise
 - 2. MBE Minority Business Enterprise
 - 3. WBE Women Business Enterprise
 - 4. ESB Emerging Small Business
- D. Please select category / categories that best describe your business by marking letter for each column in box provided at bottom of column:

D DBE	B African American	L Male	E ESB
M MBE	H Hispanic American	F Female	
W WBE	N Native American / American Indian		
	A Asian Pacific American		
	I Asian-Indian American		
\bullet	$\mathbf{\mathbf{\Psi}}$	$\mathbf{+}$	$\mathbf{+}$

E. I hereby certify that all of the above information given is true. If no category / categories are marked, I do not meet the requirements for any of the targeted groups.

(over)

Signature:

_____ Date: _____

DANE COUNTY CONTRACT COMPLIANCE PROGRAM DEFINITIONS

A. Disadvantaged Business Enterprise (DBE): A small business concern:

- 1. Which is at least fifty-one percent (51%) owned by one or more socially and economically disadvantaged individuals, or in the case of any publicly owned business, at least fifty-one percent (51%) of the stock of which is owned by one or more socially and economically disadvantages individuals; and
- 2. Whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.
- 3. Socially and Economically Disadvantaged Individuals:
 - a) Any person having a current Section 8 (a) Certification from the Small Business Administration is considered socially and economically disadvantaged.
 - b) Individuals who are citizens of the United States (of lawfully permanent residents) are socially and economically disadvantaged:
 - 1) Women;
 - 2) Black Americans, which includes persons having origins in any of the black racial groups of Africa;
 - Hispanic Americans, which includes persons of Mexican, Puerto Rican, Cuban, Central, or South American, or other Spanish or Portuguese culture or origin, regardless of race;
 - 4) Native Americans, which includes persons who are American Indians, Eskimos, Aleuts, or Native Hawaiians;
 - 5) Asian-Pacific Americans, which includes persons whose origins are from Burma, Thailand, Malaysian, Indonesia, Singapore, Brunei, Japan, China, Taiwan, Laos, Cambodia, the Philippines, Samoa, Guam, the U.S. Trust territories of the Pacific Islands (Republic of Palau), Republic of the Marshall Islands, Federated States of Micronesia, or the Commonwealth of the Northern Mariana Islands; and
 - 6) Asian-Indian Americans, which includes persons who origins are from India, Pakistan, Bangladesh, Sri Lanka, Bhutan, the Maldives Islands, or Nepal.
- B. **Minority Business Enterprise (MBE):** A minority person(s) owned and controlled independent and valid business concern. A minority person(s) must own fifty-one percent (51%) of the business and must control the management daily operation of the business.
- C. Women Owned Enterprise (WBE): A woman or women owned and controlled independent and valid business concern. A woman or women must own fifty-one percent (51%) of the business and. must control the management daily operation of the business.

D. Emerging Small Business (ESB):

- 1. An independent business concern that has been in business for at least one (1) year.
- 2. Business is located in the State of Wisconsin.
- 3. Business is comprised of less than twenty-five (25) employees.
- 4. Business must not have gross sales in excess of three million over the past three (3) years.
- 5. Business does not have a history of failing to complete projects.

FAIR LABOR PRACTICES CERTIFICATION

The undersigned, for and on behalf of the BIDDER, APPLICANT or PROPOSER named herein, certifies as follows:

- A. That he or she is an officer or duly authorized agent of the above-referenced BIDDER, APPLICANT or PROPOSER, which has a submitted a proposal, bid or application for a contract with the county of Dane.
- B. That BIDDER, APPLICANT or PROPOSER has (check one):

_____ not been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the signature date of this Certification.

______ been found by the National Labor Relations Board ("NLRB") or the Wisconsin Employment Relations Commission ("WERC") to have violated any statute or regulation regarding labor standards or relations in the seven years prior to the signature date of this Certification.

Officer or Authorized Agent Signature	Date
Printed or Typed Name and Title	

Printed or Typed Business Name

NOTE: You can find information regarding the violations described above at: <u>www.nlrb.gov</u> and <u>werc.wi.gov</u>.

For reference, Dane County Ordinance 25.11(28)(a) is as follows:

(28) BIDDER RESPONSIBILITY. (a) Any bid, application or proposal for any contract with the county, including public works contracts regulated under chapter 40, shall include a certification indicating whether the bidder has been found by the National Labor Relations Board (NLRB) or the Wisconsin Employment Relations Committee (WERC) to have violated any statute or regulation regarding labor standards or relations within the last seven years. The purchasing manager shall investigate any such finding and make a recommendation to the committee, which shall determine whether the conduct resulting in the finding affects the bidder's responsibility to perform the contract.

If you indicated that the NLRB or WERC have found you to have such a violation, you must include copies of any relevant information regarding such violation with your proposal, bid or application.

Background Information

A. Background and Site Information

It is estimated that Dane County generates approximately 15,000 to 20,000 tons of residential asphalt shingles each year. It would be the goal of Dane County to recycle all residential asphalt shingles to the greatest extent possible. Benefits to recycling asphalt shingles include preserving airspace in the landfill, reducing dependency on fossil fuels, reducing green house gases, and promoting green building initiatives by beneficially reusing the asphalt shingles in marketable products.

In 2008, Dane County began collecting shingles at its Rodefeld Landfill site, and then sending these shingles to an area recycler. In order to accommodate this operation, Dane County constructed a drop off location on a portion of its asphalt pavement and obtained the necessary permits from WDNR to be a non-containerized collector for tear-off-shingles. Shortly after starting this operation, Dane County chose to ban large haulers and contractors from disposing of shingles at this site due to site constraints. The County has continued to collect clean shingles at this site from individual citizens for the last five years. The original shingle recycling contract has expired, and this RFP is being issued to find qualified companies for a new shingle recycling agreement.

In addition, Dane County recently opened a waste transfer station at this site. The waste transfer station is used to consolidate and transfer mixed loads of Construction and Demolition (C&D) materials to a C&D recycler. The new transfer station allows us to collect mixed loads of C&D from haulers, contractors, and residents, consolidate it into semi-trailers, and haul it to a C&D recycler. Because of the configuration and intended use of the building, it may be possible to use the transfer station building as a drop off location for shingles. However, because of space constraints within the building, it cannot be used for stockpiling or long-term storage of shingles. Stockpiles would have to be located at another location on our site. These facilities and the overall site space constraints should be considered when submitting information in Section 1 of the Requested Services and Business Information, Paragraph C.

REQUESTED SERVICES AND BUSINESS INFORMATION

- A. Dane County is inviting proposals for the recycling and reuse of tear-off shingles from Dane County Solid Waste Department.
- B. To ensure consideration, and for ease of review and evaluation, all proposals should be prepared in accordance with the Instructions to Bidders.
- C. As part of the requirements listed in the Instructions to Bidders, Proposers are requested to submit the following information in their proposal, in 6 distinct sections. Use Exhibits where appropriate, and provide additional information as necessary.

Section 1 - Project Approach

This section should include a detailed description outlining all phases of the collection, storage, and beneficial reuse of the shingles, but not limited to:

- Intended use of the shingles;
- Quantity of shingles that can be utilized;
- Any limitations on the quality or type of materials that can be accepted;
- Seasonal fluctuations in the shingle needs of the respondent and storage capacities to account for these fluctuations;
- Location where the shingles will be recycled and reused;
- Approach to collecting, storing, shipping, and recycling shingles;
- Any monitoring or storage requirements that Dane County must comply with;
- A detailed plan of how you anticipate Dane County will handle materials at its landfill site and a description of any of Proposer's requirements that may affect how Dane County collects, handles, and stores the shingles at its landfill site; and
- Alternatives to storing shingles at the Rodefeld landfill and trucking them to a recycling facility.

If the proposal includes the recycling or reuse of shingles at multiple sites, then each location should be described separately.

Section 2 - Proposer's Qualifications

This section should include, but not be limited to, the following information:

- Corporate/business structure, including primary and secondary businesses;
- Primary and secondary company contact information.
- Proposer's shingle recycling or reuse projects participated in over the last five years;
- Proof of certification from DNR authorizing proposer to perform shingle recycling and reuse activities.
- Description of any past, current or proposed litigation concerning recycling or waste reduction projects and payments; and
- Separate descriptions, as appropriate, for each member if there is a consortium or partnership of two or more firms proposing, and a description of the relationship between the entities for this Proposal.

Section 3 - Financial Considerations

The financial viability of any Proposal should be demonstrated to provide assurance that the proposer, as well as any firm(s) involved in the Proposal, has adequate financial strength. Financial strength is an indicator of the likelihood that the proposer is able to carry out the responsibilities to the supplier for the life of the contract. At a minimum, Proposal must address each of the following:

- Are there any past, current, threatened or proposed lawsuits related to your land, facilities or your ability to accept shingles under the present proposal ?
- Has your company/organization or any of the principals ever declared bankruptcy?
- Provide credit references.
- Provide a copy of your most recent audited financial statements including balance sheet, income statement and statement of cash flows (if unavailable, please provide a current listing of assets, liabilities and cash flow and a current profit and loss statement that is closely related to the operations of your facility(ies)).

Dane County recognizes that certain information contained in proposals submitted may be confidential and may represent a competitive or business strategy. The proposer is responsible for identifying those portions of their proposal which they consider confidential on the attached Designation of Confidential and Proprietary Information form and submitting that form with Section 3 of their Proposal. Notwithstanding the above, Proposals in their entirety may be shared with the Public or any other governmental entity that has regulatory authority over this project.

Section 4 - Contract Terms

Fill out a Proposal Form for each site that may accept shingles and include the Proposal Form(s) with Section 4 of your Proposal. Between the Proposal Form(s) and additional information submitted, this section should detail the following aspects of the Proposal:

- Earliest date the shingles can be accepted;
- Dates outlining the season during which shingles can be accepted each year;
- Anticipated quantity of shingles capable of being accepted by facility;
- Any limitations on the quality or type of materials that can be accepted;
- Price for shingles, in \$/ton for recycling **and** \$/ton for shipping costs. If Proposer chooses, the shipping costs may be indexed to the federal mileage reimbursement rate or diesel prices; and
- Pricing for sorted shingles and non-sorted shingles, including definitions and requirements of these terms, if pricing is different;

Duration of Shingle Supply Offer: Dane County is proposing a contract period of two (2) years with three (3) optional one (1) year extensions. If a proposer requires a different length contract, that should be presented as an alternative Proposal.

<u>Section 5 – Alternative Plans</u>

The proposer may provide an alternative price in \$/ton for shingles that are recycled by a means other than by the contractor. The proposer may also provide a description of any alternatives for recycling or reuse of the shingles other than Dane County storing them at

Rodefeld Landfill and the contractor shipping them for processing. This should include the location, route, and costs to Dane County of alternative plans or transportation.

Section 6 - Other Information

This section provides the opportunity to describe other aspects of the proposal that may not fit into one of the above categories.

Designation of Confidential and Proprietary Information

The attached material submitted in response to this Proposal includes proprietary and confidential information which qualifies as a trade secret, as provided in Sect 19.36(5), Wisconsin State Statutes, or is otherwise material that can be kept confidential under the Wisconsin Open Records law. As such, we ask that certain pages, as indicated below, of this proposal response be treated as confidential material and not be released without our written approval. Attach additional sheets if needed.

Section	Page Number	Торіс

Check mark :_____This firm is not designating any information as proprietary and confidential witch qualifies as trade secrete.

Prices always become public information when proposals are opened, and therefore cannot be designated as confidential.

Other information cannot be kept confidential unless it is a trade secret. Trade secret is defined in Sect. 134(80)(1)(c) Wis. State Statutes, as follows: "Trade secret" means information, including a formula, pattern, compilation, program, device, method technique or process to which all of the following apply:

- 1. The information derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use.
- 2. The information is the subject of efforts to maintain its secrecy that are reasonable under the circumstances.

In the event the Designation of Confidentiality of this information is challenged, the undersigned hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.

Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The County considers other markings of confidential in the proposal document to be insufficient. The undersigned agree to hold the County harmless for any damages arising out of the release of any material unless they are specifically identified above.

Signature

Title

Name (type or print)

PROPOSAL FORM

RFP NO. 313161

PROJECT: RECYCLING OF SHINGLES FROM DANE COUNTY LANDFILL SITE #2

TO: DANE COUNTY SOLID WASTE DIVISION 1919 ALLIANT ENERGY CENTER WAY MADISON, WISCONSIN 53713

BASE PROPOSAL - UNIT PRICING

Dane County is seeking one or more qualified contractors to accept shingles from the Dane County Landfill #2 site annually. The undersigned, having examined the site where the Work is to be executed and having become familiar with local conditions affecting the cost of the Work and having carefully examined the contents of this document and Addenda thereto prepared by Dane County Department of Public Works, Highway & Transportation hereby agrees to provide the services as specified in the Scope of Work section.

Please complete all sections for Base Proposal. If Proposer has multiple sites that may accept shingles, Proposer should submit a separate Proposal Form for each individual site.

Base Proposal: Recycling of Shingles:

a. Location where waste will be accepted

b. Cost to Dane County per ton for accepting shingles (including all applicable taxes and fees):

Clean Shingles <u>\$</u>/ton

Mixed Shingles <u>\$</u>/ton

Shipping <u>\$</u>_____

c. Maximum quantity of shingles site is willing to accept annually:

Tons

d. Hours when loads will be accepted:

e. Please attach a listing and description of any other potential costs to Dane County.

f. Please attach a description of limitations on shingles accepted by your facility and under what conditions a load would be rejected.

Receipt of the following addenda and inclusion of their provisions in this Bid is hereby acknowledged:

Addendum No(s). ______ through _____

Dated

I hereby certify that all statements herein are made on behalf of:

(Name of Corporation, Partnership or Person submitting Bid)		
Select one of the following: 1. A corporation organized and existing under the laws of the State of		, or
2. A partnership consisting of		, or
3. A person conducting business as		;
Of the City, Village, or Town of	of the State of	

I have examined and carefully prepared this Proposal from the associated Construction Documents and have checked the same in detail before submitting this Proposal; that I have full authority to make such statements and submit this Proposal in (its) (their) (my) behalf; and that the said statements are true and correct. In signing this Proposal, we also certify that we have not, either directly or indirectly, entered into any agreement or participated in any collusion or otherwise taken any action in restraint of free competition; that no attempt has been made to induce any other person or firm to submit or not to submit a Proposal; that this Proposal has been independently arrived at without collusion with any other proposer, competitor, or potential competitor; that this Proposal has not been knowingly disclosed prior to the Proposals Due Date to another proposer or competitor; that the above statement is accurate under penalty of perjury.

The undersigned further agrees to honor the Base Proposal and the Alternate Proposal(s) for 60 days from date of Award of Contract.

SIGNATURE:(Bid is invalid without signature)		
Print Name:	Date:	
Title:		
	Fax No.:	
Email Address:		
Contact Person:		
Bid No. 313061	BF - 2	ver. 06/12

THIS PAGE IS FOR PROPOSERS' REFERENCE AND NEED NOT BE SUBMITTED WITH PROPOSAL FORM.

PROPOSAL CHECK LIST:

These items **must** be included with Bid:

□ Signature Page

Fair Labor Practices Certification

□ Items from Paragraph C of Requested Services and Business Information

PROPOSERS SHOULD BE AWARE OF THE FOLLOWING:

DANE COUNTY VENDOR REGISTRATION PROGRAM

Any person proposing on any County contract must be registered with the Dane County Purchasing Division & pay an annual registration fee. A contract will not be awarded to an unregistered vendor. Obtain a *Vendor Registration Form* by calling 608/266-4131 or complete a new form or renewal online at:

www.danepurchasing.com/registration

EQUAL BENEFITS REQUIREMENT

By submitting a Proposal, the contractor acknowledges that a condition of this contract is to provide equal benefits as required by Dane County Code of Ordinances Chapter 25.016. Contractor shall provide equal benefits as required by that Ordinance to all required employees during the term of the contract. Equal Benefits Compliance Payment Certification shall be submitted with final pay request. For more information: www.danepurchasing.com/partner_benefit.aspx

SAMPLE COUNTY OF DANE

Purchase of Services Agreement

Number of Pages, including schedules:
Agreement No
Expiration Date:
Authority: Res, 2007-2008
Department:
Maximum Cost:
Registered Agent:
Address:
NT, made and entered into, by and between the County of Dane (hereafter

.....

referred to as "COUNTY") and ______(hereafter, "PROVIDER"),

WITNESSETH:

WHEREAS COUNTY, whose address is ______,

desires to purchase services from PROVIDER for the purpose of _____

_____; and

WHEREAS PROVIDER, whose address is ______,

is able and willing to provide such services;

NOW, THEREFORE, in consideration of the above premises and the mutual covenants of the parties hereinafter set forth, the receipt and sufficiency of which is acknowledged by each party for itself, COUNTY and PROVIDER do agree as follows:

- I. <u>TERM</u>. The term of this Agreement shall commence as of the date by which all parties have executed this Agreement and shall end as of the EXPIRATION DATE set forth on page 1 hereof, unless sooner agreed to in writing by the parties. PROVIDER shall complete its obligations under this Agreement not later than the EXPIRATION DATE. Upon failure of PROVIDER to complete its obligation set forth herein by the EXPIRATION DATE, COUNTY may invoke the penalties, if any, set forth in this document and its attachments.
- II. <u>SERVICES</u>.
 - A. PROVIDER agrees to provide the services detailed in the bid specifications, if any; the request for proposals (RFP) and PROVIDER's response thereto, if any; and on the attached Schedule A, which is fully incorporated herein by reference. In the event of a conflict between or among the bid specifications, the RFP or responses thereto, or the terms of Schedule A or any of them, it is agreed that the terms of Schedule A, to the extent of any conflict, are controlling.
 - B. PROVIDER shall commence, carry on and complete its obligations under this Agreement with all deliberate speed and in a sound, economical and efficient manner, in accordance with this Agreement and all applicable laws. In providing services under this Agreement,

PROVIDER agrees to cooperate with the various departments, agencies, employees and officers of COUNTY.

- C. PROVIDER agrees to secure at PROVIDER's own expense all personnel necessary to carry out PROVIDER's obligations under this Agreement. Such personnel shall not be deemed to be employees of COUNTY nor shall they or any of them have or be deemed to have any direct contractual relationship with COUNTY.
- III. <u>ASSIGNMENT/TRANSFER</u>: PROVIDER shall neither assign nor transfer any interest or obligation in this Agreement, without the prior written consent of COUNTY unless otherwise provided herein, provided that claims for money due or to become due PROVIDER from COUNTY under this Agreement may be assigned to a bank, trust company or other financial institution without such approval if and only if the instrument of assignment contains a provision substantially to the effect that it is agreed that the right of the assignee in and to any moneys due or to become due to PROVIDER shall be subject to prior claims of all persons, firms and corporations for services rendered or materials supplied for the performance of the work called for in this Agreement. PROVIDER shall promptly provide notice of any such assignment or transfer to COUNTY.

IV. <u>TERMINATION</u>.

- A. Failure of PROVIDER to fulfill any of its obligations under this Agreement in a timely manner, or violation by PROVIDER of any of the covenants or stipulations of this Agreement, shall constitute grounds for COUNTY to terminate this Agreement by giving a thirty (30) day written notice to PROVIDER.
- B. The following shall constitute grounds for immediate termination:
 - 1. violation by PROVIDER of any State, Federal or local law, or failure by PROVIDER to comply with any applicable States and Federal service standards, as expressed by applicable statutes, rules and regulations.
 - 2. failure by PROVIDER to carry applicable licenses or certifications as required by law.
 - 3. failure of PROVIDER to comply with reporting requirements contained herein.
 - 4. inability of PROVIDER to perform the work provided for herein.
- C. Failure of the Dane County Board of Supervisors or the State or Federal Governments to appropriate sufficient funds to carry out COUNTY's obligations hereunder, shall result in automatic termination of this Agreement as of the date funds are no longer available, without notice.
- D. In the event COUNTY terminates this Agreement as provided herein, all finished and unfinished documents, services, papers, data, products, and the like prepared, produced or made by PROVIDER under this Agreement shall at the option of COUNTY become the property of COUNTY, and PROVIDER shall be entitled to receive just and equitable compensation, subject to any penalty, for any satisfactory work completed on such documents, services, papers, data, products or the like. Notwithstanding the above, PROVIDER shall not be relieved of liability to COUNTY for damages sustained by COUNTY by virtue of any breach of this Agreement by PROVIDER, and COUNTY may withhold any payments to PROVIDER for the purpose of set-off.
- V. <u>PAYMENT</u>. COUNTY agrees to make such payments for services rendered under this Agreement as and in the manner specified herein and in the attached Schedule B, which is fully incorporated herein by reference. Notwithstanding any language to the contrary in this Agreement or its attachments, COUNTY shall never be required to pay more than the sum set forth on page 1 of this Agreement under the heading MAXIMUM COST, for all services rendered by PROVIDER under this Agreement.

- VI. <u>REPORTS</u>. PROVIDER agrees to make such reports as are required in the attached Schedule C, which is fully incorporated herein by reference. With respect to such reports it is expressly understood that time is of the essence and that the failure of PROVIDER to comply with the time limits set forth in said Schedule C shall result in the penalties set forth herein.
- VII. <u>DELIVERY OF NOTICE</u>. Notices, bills, invoices and reports required by this Agreement shall be deemed delivered as of the date of postmark if deposited in a United States mailbox, first class postage attached, addressed to a party's address as set forth above. It shall be the duty of a party changing its address to notify the other party in writing within a reasonable time.

VIII. <u>INSURANCE</u>.

- A. PROVIDER shall indemnify, hold harmless and defend COUNTY, its boards, commissions, agencies, officers, employees and representatives against any and all liability, loss (including, but not limited to, property damage, bodily injury and loss of life), damages, costs or expenses which COUNTY, its officers, employees, agencies, boards, commissions and representatives may sustain, incur or be required to pay by reason of PROVIDER furnishing the services or goods required to be provided under this Agreement, provided, however, that the provisions of this paragraph shall not apply to liabilities, losses, charges, costs, or expenses caused by or resulting from the acts or omissions of COUNTY, its agencies, boards, commissions, officers, employees or representatives. The obligations of PROVIDER under this paragraph shall survive the expiration or termination of this Agreement.
- Β. In order to protect itself and COUNTY, its officers, boards, commissions, agencies, employees and representatives under the indemnity provisions of this Agreement, PROVIDER shall obtain and at all times during the term of this Agreement keep in full force and effect comprehensive general liability and auto liability insurance policies (as well as professional malpractice or errors and omissions coverage, if the services being provided are professional services) issued by a company or companies authorized to do business in the State of Wisconsin and licensed by the Wisconsin Insurance Department, with liability coverage provided for therein in the amounts of at least \$1,000,000.00 CSL (Combined Single Limits). Coverage afforded shall apply as primary. COUNTY shall be given ten (10) days advance notice of cancellation or nonrenewal. Upon execution of this Agreement, PROVIDER shall furnish COUNTY with a certificate of insurance listing COUNTY as an additional insured and, upon request, certified copies of the required insurance policies. If PROVIDER's insurance is underwritten on a Claims-Made basis, the Retroactive Date shall be prior to or coincide with the date of this Agreement. The Certificate of Insurance shall state that coverage is Claims-Made and indicate the Retroactive Date. PROVIDER shall maintain coverage for the duration of this Agreement and for two years following the completion of this Agreement. PROVIDER shall furnish COUNTY, annually on the policy renewal date, a Certificate of Insurance as evidence of coverage. It is further agreed that PROVIDER shall furnish the COUNTY with a 30-day notice of aggregate erosion, in advance of the Retroactive Date, cancellation, or renewal. It is also agreed that on Claims-Made policies, either PROVIDER or COUNTY may invoke the tail option on behalf of the other party and that the Extended Reporting Period premium shall be paid by PROVIDER. In the event any action, suit or other proceeding is brought against COUNTY upon any matter herein indemnified against, COUNTY shall give reasonable notice thereof to PROVIDER and shall cooperate with PROVIDER's attorneys in the defense of the action, suit or other proceeding. PROVIDER shall furnish evidence of adequate Worker's Compensation Insurance.
- C. In case of any sublet of work under this Agreement, PROVIDER shall furnish evidence that each and every subcontractor has in force and effect insurance policies providing coverage identical to that required of PROVIDER.
- D. The parties do hereby expressly agree that COUNTY, acting at its sole option and through its Risk Manager, may waive any and all requirements contained in this Agreement, such waiver to be in writing only. Such waiver may include or be limited to a reduction in the amount of coverage required above. The extent of waiver shall be

determined solely by COUNTY's Risk Manager taking into account the nature of the work and other factors relevant to COUNTY's exposure, if any, under this Agreement.

- IX. <u>NO WAIVER BY PAYMENT OR ACCEPTANCE</u>. In no event shall the making of any payment or acceptance of any service or product required by this Agreement constitute or be construed as a waiver by COUNTY of any breach of the covenants of this Agreement or a waiver of any default of PROVIDER and the making of any such payment or acceptance of any such service or product by COUNTY while any such default or breach shall exist shall in no way impair or prejudice the right of COUNTY with respect to recovery of damages or other remedy as a result of such breach or default.
- Х. NON-DISCRIMINATION. During the term of this Agreement, PROVIDER agrees not to discriminate on the basis of age, race, ethnicity, religion, color, gender, disability, marital status, sexual orientation, national origin, cultural differences, ancestry, physical appearance, arrest record or conviction record, military participation or membership in the national guard, state defense force or any other reserve component of the military forces of the United States, or political beliefs against any person, whether a recipient of services (actual or potential) or an employee or applicant for employment. Such equal opportunity shall include but not be limited to employment, upgrading, demotion, transfer, recruitment, advertising, layoff, the following: termination, training, rates of pay, and any other form of compensation or level of service(s). PROVIDER agrees to post in conspicuous places, available to all employees, service recipients and applicants for employment and services, notices setting forth the provisions of this paragraph. The listing of prohibited bases for discrimination shall not be construed to amend in any fashion state or federal law setting forth additional bases, and exceptions shall be permitted only to the extent allowable in state or federal law.

XI. CIVIL RIGHTS COMPLIANCE.

- Α. If PROVIDER has 20 or more employees and receives \$20,000 in annual contracts with COUNTY, the PROVIDER shall submit to COUNTY a current Civil Rights Compliance Plan (CRC) for Meeting Equal Opportunity Requirements under Title VI of the Civil Rights Act of 1964, Section 504 of the Rehabilitation Act of 1973, Title VI and XVI of the Public Service Health Act, the Age Discrimination Act of 1975, the Omnibus Budget Reconciliation Act of 1981 and Americans with Disabilities Act (ADA) of 1990. PROVIDER shall also file an Affirmative Action (AA) Plan with COUNTY in accordance with the requirements of chapter 19 of the Dane County Code of Ordinances. PROVIDER shall submit a copy of its discrimination complaint form with its CRC/AA Plan. The CRC/AA Plan must be submitted prior to the effective date of this Agreement and failure to do so by said date shall constitute grounds for immediate termination of this Agreement by COUNTY. If an approved plan has been received during the previous CALENDAR year, a plan update is acceptable. The plan may cover a two-year period. Providers who have less than twenty employees, but who receive more than \$20,000 from the COUNTY in annual contracts, may be required to submit a CRC Action Plan to correct any problems discovered as the result of a complaint investigation or other Civil Rights Compliance monitoring efforts set forth herein below. If PROVIDER submits a CRC/AA Plan to a Department of Workforce Development Division or to a Department of Health and Family Services Division that covers the services purchased by COUNTY, a verification of acceptance by the State of PROVIDER's Plan is sufficient.
- B. PROVIDER agrees to comply with the COUNTY's civil rights compliance policies and procedures. PROVIDER agrees to comply with civil rights monitoring reviews performed by the COUNTY, including the examination of records and relevant files maintained by the PROVIDER. PROVIDER agrees to furnish all information and reports required by the COUNTY as they relate to affirmative action and non-discrimination. PROVIDER further agrees to cooperate with COUNTY in developing, implementing, and monitoring corrective action plans that result from any reviews.
- C. PROVIDER shall post the Equal Opportunity Policy, the name of PROVIDER's designated Equal Opportunity Coordinator and the discrimination complaint process in conspicuous places available to applicants and clients of services, applicants for employment and employees. The complaint process will be according to COUNTY's

policies and procedures and made available in languages and formats understandable to applicants, clients and employees. PROVIDER shall supply to COUNTY's Contract Compliance Officer upon request a summary document of all client complaints related to perceived discrimination in service delivery. These documents shall include names of the involved persons, nature of the complaints, and a description of any attempts made to achieve complaint resolution.

- D. PROVIDER shall provide copies of all announcements of new employment opportunities to COUNTY's Contract Compliance Officer when such announcements are issued.
- E. If PROVIDER is a government entity having its own compliance plan, PROVIDER'S plan shall govern PROVIDER's activities.

XII. <u>LIVING WAGE</u>.

- A. PROVIDER agrees to pay all workers employed by PROVIDER in the performance of this Agreement, whether on a full-time or part-time basis, the prevailing living wage as defined in section 25.015(1)(f), Dane County Ordinances. PROVIDER agrees to make available for COUNTY inspection PROVIDER's payroll records relating to employees providing services on or under this Agreement or subcontract.
- B. If any payroll records of PROVIDER contain any false, misleading or fraudulent information, or if PROVIDER fails to comply with the provisions of section 25.015 of the Dane County Code of Ordinances, COUNTY may withhold payments on the Agreement, terminate, cancel or suspend the Agreement in whole or in part, or, after a due process hearing, deny PROVIDER the right to participate in bidding on future county contracts for a period of one year after the first violation is found and for a period of 3 years after a second violation is found.
- C. PROVIDER agrees to submit to COUNTY a certification as required in section 25.015(7) of the Dane County Code of Ordinances.
- D. PROVIDER agrees to display COUNTY's current living wage poster in a prominent place where it can be easily seen and read by persons employed by PROVIDER.
- E. PROVIDER shall ensure that any subcontractors comply with the provisions of this section.
- F. The following are exemptions from the requirements of this section:
 - 1. When the Maximum Cost of the Agreement is less than \$5,000;
 - 2. When the provider is a school district, a municipality, or other unit of government;
 - 3. When the County is purchasing residential services at an established per bed rate;
 - 4. When employees are persons with disabilities working in employment programs and the provider holds a current sub-minimum wage certificate issued by the U.S. Department of Labor or where such a certificate could be issued but for the fact that the employer is paying a wage higher than the minimum wage;
 - 5. When an individual receives compensation for providing services to a family member;
 - 6. When employees are student interns;
 - 7. When the provider meets any other criteria for exemption outlined in section 25.015(1)(d) of the Dane County Code of Ordinances; and
 - 8. Where the contract is funded or co-funded by a government agency requiring a different living wage, the higher wage requirement shall prevail.
- XIII. <u>DOMESTIC PARTNER EQUAL BENEFITS.</u> The PROVIDER agrees to provide the same economic benefits to all of its employees with domestic partners as it does to employees with spouses, or the cash equivalent if such a benefit cannot reasonably be provided. The PROVIDER agrees to make available for County inspection the PROVIDER's payroll records relating to employees providing services on or under this contract or subcontract. If any payroll

records of a PROVIDER contain any false, misleading or fraudulent information, or if a PROVIDER fails to comply with the provisions of s. 25.016, D. C. Ords., the contract compliance officer may withhold payments on the contract; terminate, cancel or suspend the contract in whole or in part; or, after a due process hearing, deny the contractor the right to participate in bidding on future County contracts for a period of one year after the first violation is found and for a period of three years after a second or subsequent violation is found.

XIV. <u>COMPLIANCE WITH FAIR LABOR STANDARDS.</u>

- A. <u>Reporting of Adverse Findings</u>. During the term of this Agreement, PROVIDER shall report to the County Contract Compliance Officer, within ten (10) days, any allegations to, or findings by the National Labor Relations Board (NLRB) or Wisconsin Employment Relations commission (WERC) that PROVIDER has violated a statute or regulation regarding labor standards or relations,. If an investigation by the Contract Compliance Officer results in a final determination that the matter adversely affects PROVIDER'S responsibilities under this Agreement, and which recommends termination, suspension or cancellation of this agreement, the County may take such action.
- B. <u>Appeal Process</u>. PROVIDER may appeal any adverse finding by the Contract Compliance Officer as set forth in sec. 25.015(11)(c) through (e).
- C. <u>Notice Requirement</u>. PROVIDER shall post the following statement in a prominent place visible to employees: "As a condition of receiving and maintaining a contract with Dane County, this employer shall comply with federal, state and all other applicable laws prohibiting retaliation or union organizing."

XV. <u>MISCELLANEOUS</u>.

- A. <u>Registered Agent</u>. PROVIDER warrants that it has complied with all necessary requirements to do business in the State of Wisconsin, that the persons executing this Agreement on its behalf are authorized to do so, and, if a corporation, that the name and address of PROVIDER's registered agent is as set forth opposite the heading REGISTERED AGENT on page 1 of this Agreement. PROVIDER shall notify COUNTY immediately, in writing, of any change in its registered agent, his or her address, and PROVIDER's legal status. For a partnership, the term 'registered agent' shall mean a general partner.
- B. <u>Controlling Law and Venue</u>. It is expressly understood and agreed to by the parties hereto that in the event of any disagreement or controversy between the parties, Wisconsin law shall be controlling. Venue for any legal proceedings shall be in the Dane County Circuit Court.
- C. <u>Limitation Of Agreement</u>. This Agreement is intended to be an agreement solely between the parties hereto and for their benefit only. No part of this Agreement shall be construed to add to, supplement, amend, abridge or repeal existing duties, rights, benefits or privileges of any third party or parties, including but not limited to employees of either of the parties.
- D. <u>Entire Agreement</u>. The entire agreement of the parties is contained herein and this Agreement supersedes any and all oral agreements and negotiations between the parties relating to the subject matter hereof. The parties expressly agree that this Agreement shall not be amended in any fashion except in writing, executed by both parties.
- E. <u>Counterparts</u>. The parties may evidence their agreement to the foregoing upon one or several counterparts of this instrument, which together shall constitute a single instrument.

IN WITNESS WHEREOF, COUNTY and PROVIDER, by their respective authorized agents, have caused this Agreement and its Schedules to be executed, effective as of the date by which all parties hereto have affixed their respective signatures, as indicated below.

FOR PROVIDER:				
Date Signed:				
Date Signed:				
	* * *			
FOR COUNTY:				
Date Signed:	JOSEPH PARISI, County Executive			
Date Signed:	County Clerk			

* [print name and title, below signature line of any person signing this document]

rev. 11/08